



**Northwest Ohio ESC Business Advisory Council Meeting**

**Tuesday, September 4, 2018**

**Northwest Ohio ESC**

**Breakfast served @ 7:45 a.m.**

**Meeting begins at 8:00**

X	Kerri Gearhart, NwOESC Superintendent	Chairperson	X	Linda Schlosser, NwOESC Administrative Assistant	Secretary
	Jerry Hayes, Director	Defiance County Economic Development		Erik Belcher, Superintendent	Fayette Local
X	Matthew Gilroy, Director	Fulton County Economic Development	X	Keith Countryman, Superintendent	Hicksville Exempted Village
	Denise Dahl, Director	Henry County Economic Development	X	Kelly Meyers, Superintendent	Holgate Local
X	Matthew Davis, Director	Williams County Economic Development	X	James Wyse, Superintendent	Millcreek-West Unity Local
X	Cindy Krueger, Vice President for Institutional Effectiveness & Student Success	Northwest State Community College	X	Jamison Grime, Superintendent	Montpelier Exempted Village
	Michael Thomson, President	Northwest State Community College	X	Stephen Fogo, Superintendent	Napoleon Area City
X	Tim Meister, Superintendent	Four County Career Center	X	William Hanak, Superintendent	North Central Local
X	John Mansel-Pleydell, Supervisor	NWOCA Instructional Services/STEAM	X	James Roach, Superintendent	Northeastern Local
X	Chad Rex, Director	NwOESC Technology /STEAM	X	Joshua Biederstedt, Superintendent	Patrick Henry Local
X	Kris Dobbelaere, Director	NwOESC Curriculum/STEAM		Stephen Switzer, Superintendent	Pettisville Local
X	Marc Robinson, Superintendent	Archbold Area Local	X	Ted Haselman, Superintendent	Pike-Delta-York Local
X	Don Diglia, Superintendent	Ayersville Local		Nate Johnson, Superintendent	Stryker Local
X	Diana Savage, Superintendent	Bryan City	X	Christopher Lake, Superintendent	Swanton Local
X	Steve Arnold, Superintendent	Central Local	X	Larry Brown, Superintendent	Wauseon Exempted Village
	Michael Struble, Superintendent	Defiance City			Guest
X	Kermit Riehle, Superintendent	Edgerton Local			Guest
X	Anthony Stevens, Superintendent	Edon Northwest Local			Guest
X	Eric Smola, Superintendent	Evergreen Local			Guest

1. Call to Order and Roll Call: *8:01 a.m.*
2. Old Business:
  - a. Overview of NwOESC BAC By-Laws and purpose

- BAC Plan and guidelines handout was discussed
- Guidance from ODE on purpose was reviewed

b. Business Advisory Plan submission to ODE via SAFE Account is required by each school district by 09/30/2018

- Submission is under the 'forms' section
- Possibility of no longer being a requirement if the district is aligned with an ESC

c. Other

- Kerri Gearhart introduced STEAM members and proposed inclusion into the council.

3. Information Sharing related to Education and Business Collaboration Efforts:

a. Defiance County Economic Development Director

b. Fulton County Economic Development Director

- Matt Gilroy shared that EDCs are non-profit organizations that are funded partly by the county, its cities and villages and partly by area businesses and organizations
- Their focus is business growth/attraction and workforce/worker attraction
- A study on affordable housing in Fulton County was concluded recently. The report indicates a shortage of rentals for the younger population and one story/ranch structures for the aging population.

c. Henry County Economic Development Director

d. Williams County Economic Development Director

- Matt Davis shared that there is a nationwide workforce shortage problem
- The area EDCs meet more often than other areas of the state/US and their focus is on regional (NW Ohio) collaboration and marketing.
- Because the area schools are strong, this provides an attraction to potential businesses and employees
- A current housing study concluded that Williams County could absorb 450 new housing units in the next year. The full study will soon be available on the [www.wedco.info](http://www.wedco.info) website.

e. Northwest State Community College

- Cindy Krueger shared that the college has a new President and new Department of Agricultural Studies Chairman as well as new programs in Ag Business and Agronomy.
- They have upgraded their cyber security offerings/studies to include a short term certificate
- Currently have 690 students in CCP
- 150 students are involved in a six-county internship program
- Student success is a focus area
- The receipt of a Title Three Grant has allowed them to develop an Advising Center with four full-time Academic advisors
- President Thomson has spoken with area Rotaries
- Their five areas of focus are; student success, community connections, access to opportunities, professional development and being a "first choice employer".
- Upcoming events include a Convocation, October 3<sup>rd</sup> that is open to the community; Manufacturing Day, October 12<sup>th</sup>, and Discover NSCC, November 3<sup>rd</sup>.

f. Four County Career Center

- Tim Meister shared that they have one or two representatives from each county on their many Advisory Boards which are required for each program.
- Now have robotics and Smart Labs with a full time robotics trainer and new welding robot
- Touched on the school's Early Job Placement Program is trying to remove some of the roadblocks for those under 18 in the program not being able to work in some facilities due to age.
- Drug testing implemented through 'Drug Free Clubs of America' program that allows students to earn a card to present to potential employers that recognizes them as drug free.

g. STEAM

- John Mansel-Pleydell shared that STEAM was started in May 2017 focusing on events to bring districts and businesses together
- A roundtable is scheduled for September 12, 2018
- Worked with Fulton County 'Workplace Wednesdays'
- North Star Bluescope Steel and Nature Fresh Farms tour
- Observed STEM camp in July, 2018 at Spangler Candy offered by NSCC
- Tinora is currently interested in Maker Space
- Kris Dobbelaere is organizing a Tinker Tank (mobile Maker Space)
- Working with NSCC in developing a Maker Fair
- Chad Rex shared that they are working with districts on drones in education similar to robotics competitions
- Students are learning to fly, fix and design drones

h. School Districts

- Chris Lake shared that they are partnering with Swanton Welding to provide welding experience to some students two days a week.
- Jim Roach shared that they are again partnering with Defiance Metal Products to provide experience for students as well.
- Kelly Meyers shared that Holgate is completing some solar field and LED upgrades during the school year that will give the students opportunities to observe the work and interview the workers regarding their professions/techniques.

4. New Business:

- a. Business Spotlight – notify Kerri if you would like to schedule a community business for the agenda to provide a 15-20 minute overview their business and collaboration ideas/interest
- b. Data/Needs Assessment Discussion

*-Kerri discussed the Ohio College Tech Prep sample survey handout that has been used to gather information from local businesses. Matt Gilroy suggested that the EDCs could gather this information more specific to our region as they have closer direct contact with local businesses.*

- c. Plan of Action/Focus for 2018-19

*-A survey will be sent out prior to the next meeting to help determine what members feel are priorities of this BAC which in turn will assist with action planning at the December meeting.*

5. Issues From the Council/Around the Table:

*-Matt Gilroy stated that many of the challenges districts are facing are the same as area businesses such as drug use, truancy/tardiness, disorganization, soft skills and problem-solving*

*-NORED (Northwest Ohio Regional Economic Development) is comprised of 12 counties with five executive committee members being from the four county area making them more accessible to the NwoESC BAC and meeting its goals.*

*-From a business perspective, the Ohio School Report Cards are not looked on favorably for attracting new businesses and keeping current ones as they can have a negative effect on employees'/potential employees' perception of the area communities. The flaw is in the Report Card design, as our schools are strong.*

*-Consider NwoESC BAC lobby for Report Card revisions to alleviate this concern*

6. Next Meeting:

a. Tuesday, December 4, 2018; 8:00 a.m. at NwoESC (7:45 breakfast)

7. Adjourn: A motion to adjourn the meeting of the NwoESC Business Advisory Council was made by James Roach and second by Kermit Riehle. Meeting adjourned at 9:00 a.m.