



**Northwest Ohio ESC Business Advisory Council Meeting**  
**Tuesday, December 10, 2019**  
**Northwest Ohio ESC**  
**Breakfast served @ 7:45 a.m.**  
**Meeting begins at 8:00**

**MEETING MINUTES 12/10/2020**

X	Kerri Gearhart, NwOESC Superintendent	Chairperson	X	Linda Schlosser, NwOESC Administrative Assistant	Secretary
	Jerry Hayes, Director	Defiance County Economic Development	X	Eric Smola, Superintendent	Evergreen Local
X	Matt Gilroy, Director	Fulton County Economic Development	X	Angela Belcher, Superintendent	Fayette Local
X	April Welch, Director	Henry County Economic Development	X	Keith Countryman, Superintendent	Hicksville Exempted Village
X	Megan Hausch, Director	Williams County Economic Development	X	Kelly Meyers, Superintendent	Holgate Local
	Cindy Krueger, Vice President for Institutional Effectiveness & Student Success	Northwest State Community College	X	Richie Peters, Superintendent	Liberty Center Local
	Michael Thomson, President	Northwest State Community College	X	James Wyse, Superintendent	Millcreek-West Unity Local
X	Tim Meister, Superintendent	Four County Career Center	X	Jamison Grime, Superintendent	Montpelier Exempted Village
X	John Mansel-Pleydell, Supervisor	NWOCA Instructional Services/STEAM	X	Erik Belcher, Superintendent	Napoleon Area City
X	Chad Rex, Director	NwOESC Technology /STEAM	X	William Hanak, Superintendent	North Central Local
	Kris Dobbelaere, Director	NwOESC Curriculum/STEAM	X	James Roach, Superintendent	Northeastern Local
X	Michael Remer, Business-Education Liaison	NwOESC	X	Nicole Wells, Elementary Principal	Northeastern Local
X	Jayson Selgo, Superintendent	Archbold Area Local	X	Josh Biederstedt, Superintendent	Patrick Henry Local
X	Don Diglia, Superintendent	Ayersville Local		Stephen Switzer, Superintendent	Pettisville Local
X	Diana Savage, Superintendent	Bryan City		Ted Haselman, Superintendent	Pike-Delta-York Local
X	Steve Arnold, Superintendent	Central Local	X	Nate Johnson, Superintendent	Stryker Local
X	Bob Morton, Superintendent	Defiance City	X	Chris Lake, Superintendent	Swanton Local
X	Kermit Riehle, Superintendent	Edgerton Local	X	Troy Armstrong, Superintendent	Wauseon Exempted Village
X	Anthony Stevens, Superintendent	Edon Northwest Local			Guest

\*denotes item for membership vote

1. Call to Order and Introductions: 8:03 a.m.
2. \*NwOESC BAC Meeting Minutes Review and Approval

- a. A motion to approve the minutes of the NwOESC Business Advisory Council meeting held on September 10, 2019 was made by Don Diglia and second by Kermit Riehle.

3. Business Spotlight:

- a. Henry County as arranged by April Welch
  - Peter Beck, CEO of Automatic Feed, Napoleon - third generation owner and his son will be the fourth generation. 70 year business in Henry County.
  - Ongoing collaboration with Napoleon Schools (students), Napoleon Machine/AF (facility) and NSCC (instructors) since 2014 offering a classroom located in a manufacturing environment giving students an introduction to manufacturing/engineering fields.
  - 1/3 of those working in the manufacturing field will be retiring in the next ten years
  - Business owners prefer candidates who have some level of training/experience in manufacturing such as the "OSHA 10 hour" certification rather than those who have none.
  - The program continues to expand and evolve. Fall 2020 will include Industrial Technologies with opportunity for college credit plus and/or industry recognized certificates.
  - Overarching goal is to keep students in our counties and meet the demands of area business for a skilled work force.

4. Education Spotlight:

- a. Josh Biederstedt – Patrick Henry Local Schools; Business Breakfast
  - The district has been working to engage stakeholders throughout the community and decided to focus a breakfast event on the business community. Phone calls and other outreach efforts were made, with over 125 individuals invited.
  - During the event, which was held from 9:00 – 11:00, staff and students shared information, such as the mission and vision of the district.
  - Students were tour guides; given a script
  - Six stations were included with three in the elementary so they could observe younger students as well
  - Many participants are asking for this to happen again next year with a 'working classroom' to observe as well

*March – Fulton County (Matt Gilroy) will head up the Business Spotlight and Stryker (Nate Johnson) will provide the School Spotlight*

*June – Defiance County (Jerry/Carla) will head up the Business Spotlight and a volunteer is need for the School Spotlight*

5. Special Presentation:

- a. Pam Mohler – Associated General Contractors of NW Ohio; Build the 419!
- *Ohio is fifth largest sector in the country for construction*
  - *There is a critical employment shortage in skilled trades*
  - *It takes approximately four years to train a person for a career in the trades, which includes everything from project management, to architecture, to engineering*
  - *Math (algebra and calculus) and science are critical skills in high school for construction trades as well as being adept at problem solving.*
  - *Younger students (grades 6-8) need awareness/exploration activities to expose them to the trades and what may be required to pursue.*
  - *Senior level students can take a much deeper dive through pre-apprenticeship programs.*
  - *A mentorship program known as “Draft Day” is being promoted. Students are matched to a mentor who will meet with them in school and coach them along – students are often placed with Mentor for apprenticeships. First year 64 student applicants from NW Ohio with 50 accepted. Second year there were 83 students from NW Ohio accepted. Students interested in engineering often have coop opportunities available. 95% of individuals who coop end up staying with company/local.*
  - *Draft day – for HS seniors. Students get job offers on the spot so they are connected immediately. -Having OSSHA 10 helps students move through the process quicker. The CLC Draft Day 2020 will be announced in January.*
  - *Having reliable transportation and being drug free are critical*
  - *Schools should contact Pam Mohler at 419-241-3601 for more information.*

6. Fulton County Economic Development Director Updates and Information Sharing:

- *Matt Gilroy shared that Manufacturing Day was a success with many students and businesses participating.*
- *A “virtual fieldtrip” was conducted with Wauseon Machine showing Wauseon fifth graders the opportunities available. This consisted of 4 sessions approximately 8 minutes long. This is available to other interested districts.*

7. Henry County Economic Development Director Updates and Information Sharing:

- *April Welch shared she is working with schools and focus groups of HS students to gain insight and their feedback to better match needs and interests to local opportunities.*

8. Williams County Economic Development Director Updates and Information Sharing:

- *Megan Hausch is now the Executive Director.*

*-The 2<sup>nd</sup> annual Williams County Job Fair was well attended with 45 employers and over 150 students participating.*

*-Teacher Boot Camp is scheduled for June 8-15, 2020. Mike Remer will be working with the area Economic Development directors to spearhead this effort as an opportunity for area teachers to learn more about area businesses and to incorporate this knowledge into their curriculum.*

9. Four County Career Center Updates and Information Sharing:

*- Early Job Placements are a focus for 2<sup>nd</sup> semester.*

*-Hicksville Board of Education recently toured the FCCC and IEC facilities, which provided them information on how their students are educated.*

10. School District Updates and Information Sharing:

*-Chris Lake said the Swanton Middle School Career Coaching Class lead by Mike Remer is off to a great start with a steady stream of guest speakers*

11. Other Items or Issues for Discussion:

*-Matt Gilroy asked about the availability of Drivers Ed in our schools – how is it now offered? A variety is used from private instructors with some partnerships with area schools. The trend over the years is less school involvement due to a variety of reasons.*

12. Next Meeting:

Tuesday, March 10, 2020 at

8:00 a.m. at NWOESC (7:45 breakfast)

13. \*Adjourn: A motion to adjourn the meeting of the NWOESC Business Advisory Council was made by Kelly Meyers and second by James Roach. Meeting adjourned at 9:22 a.m.