



Northwest Ohio ESC Business Advisory Council Meeting
Tuesday, June 4, 2019
Northwest Ohio ESC
Breakfast served @ 7:45 a.m.
Meeting begins at 8:00

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| X | Kerri Gearhart, Nwoesc Superintendent | Chairperson | X | Linda Schlosser, Nwoesc Administrative Assistant | Secretary |
| X | Jerry Hayes, Director | Defiance County Economic Development | X | Erik Belcher, Superintendent | Fayette Local |
| X | Matthew Gilroy, Director | Fulton County Economic Development | X | Keith Countryman, Superintendent | Hicksville Exempted Village |
| X | April Welch, Director | Henry County Economic Development | | Kelly Meyers, Superintendent | Holgate Local |
| X | Matthew Davis, Director | Williams County Economic Development | X | Richie Peters, Superintendent | Liberty Center Local |
| | Cindy Krueger, Vice President for Institutional Effectiveness & Student Success | Northwest State Community College | X | James Wyse, Superintendent | Millcreek-West Unity Local |
| X | Michael Thomson, President | Northwest State Community College | X | Jamison Grime, Superintendent | Montpelier Exempted Village |
| X | Tim Meister, Superintendent | Four County Career Center | X | Stephen Fogo, Superintendent | Napoleon Area City |
| X | John Mansel-Pleydell, Supervisor | NWOCA Instructional Services/STEAM | X | William Hanak, Superintendent | North Central Local |
| X | Chad Rex, Director | Nwoesc Technology /STEAM | X | James Roach, Superintendent | Northeastern Local |
| X | Kris Dobbelaere, Director | Nwoesc Curriculum/STEAM | X | Joshua Biederstedt, Superintendent | Patrick Henry Local |
| | Jayson Selgo, Superintendent | Archbold Area Local | | Stephen Switzer, Superintendent | Pettisville Local |
| X | Don Diglia, Superintendent | Ayersville Local | | Ted Haselman, Superintendent | Pike-Delta-York Local |
| | Diana Savage, Superintendent | Bryan City | | Nate Johnson, Superintendent | Stryker Local |
| X | Steve Arnold, Superintendent | Central Local | X | Christopher Lake, Superintendent | Swanton Local |
| X | Michael Struble, Superintendent | Defiance City | X | Larry Brown, Superintendent | Wauseon Exempted Village |
| X | Kermit Riehle, Superintendent | Edgerton Local | X | Bob Morton, Incoming Superintendent, Defiance City | Guest |
| | Anthony Stevens, Superintendent | Edon Northwest Local | | | Guest |
| X | Eric Smola, Superintendent | Evergreen Local | | | Guest |

*denotes item for membership vote

1. Call to Order and Introductions: Meeting began at 8:04 a.m.
2. *Nwoesc BAC Meeting Minutes Review and Approval

- a. A motion to approve the minutes of the NwOESC Business Advisory Council meeting held on March 5, 2019 was made by Tim Meister and second by Jim Wyse.

3. Business/Education Spotlight:

- a. April Welch, new Henry County Economic Development Director, was introduced and shared about her background. April was recently hired by the CIC of Henry County to replace Denise Dahl. April most recently served as the economic development director in Blissfield MI, and has over 6 years' experience in economic development.

4. New Business:

- a. Sharing of Talking Points for Ohio Graduation Requirements (*handout*)
*-Graduation requirements in Ohio continue to be a topic and two proposals are being considered, with a major debate currently in the Senate. The **ODE Proposal** was in development for over a year, in consultation with practitioners in the field. There are multiple ways for students to demonstrate competency, and provides for flexibility through the culminating student experience. The ODE proposal allows businesses to work with schools to create learning experiences for students and supports workforce development. The **Ohio Excels Proposal** was recently introduced and is still in development. It is endorsed by the Ohio Business Round Table, but not vetted by educators. Competency is demonstrated largely through standardized tests.*
- b. *Meeting Schedule for 2019-20 (September 10, December 10, March 10, and June 2 at 8:00 am at NwOESC*
- c. Volunteer needed to arrange/provide Spotlight on Business/Education for Tuesday, September 10, 2019 meeting
-April Welch will work to arrange for Kim Schumm, HR at North American Stamping Group (Alex Products) to present

5. Council Discussions/Recommendations:

- a. Needed employment skills and curriculum development:
 - i. Framework for Attributes of a High School Graduate (ODE Strategic Plan)
-Consider what we can do in our roles to contribute to building these attributes in our students PS - 12
 - ii. Soft Skills Curriculum project – items of discussion for ESC networking groups in 2019-20 (administrators, guidance counselors, teacher leaders)
 - iii. YouScience/EVERFI – resources that are free/low cost to supplement curriculum our teachers utilize. See Kris Dobbelaere for more information.
- b. Your perspective on economic and job market changes and the types of employment in which future jobs are most likely to be available in our region:
 - i. Talent Summit held 5/4/19 in Maumee – overview of talent supply and demand analysis for the greater Toledo area (Lucas, Wood, Fulton, and Ottawa Counties); reports available at www.ToledoRegionTalent.com

*-Penta sponsored several people from our area to attend
-the study and analysis was done over an eight-month period by Toledo Region Chamber of Commerce
-goals include:*

- Aligned efforts support increased talent availability (highlight diversity, regional messaging, strengthen professional networks and increase leadership development)*
- Career Awareness and pathways are well known and accessible (expand pathways for existing workers, employer led-messaging, increase accessibility of wrap around services)*
- Education and Training is connected to regional job market (credential attainment, expand non-traditional and flexible education, increase employer connection to the general population)*
- Partnerships are established, strengthened and sustained (connect regional initiatives, expand regional sector partnerships, create educational leadership council, conduct annual state of the region talent forum)*

-the next phase will include strategies to address regional needs

- c. Strategies for developing/strengthening working relationships among businesses, labor organizations and educational personnel:
 - i. Consider feasibility of bringing keynote speaker from Talent Summit, Mark C. Perna, to the area for collaborative event: *Answering Why: Unleashing Passion, Purpose, and Performance in Younger Generations*
 - ii. NOMA Handout – summary of regional manufacturing

6. Information Sharing related to Education and Business Collaboration Efforts:

- a. Defiance County Economic Development Director
 - 2nd annual Summer Camp being planned*
 - collaborating with schools and employers*
 - a key problem is the labor pool; retirements are outpacing the birth rate*
 - Credit Adjustments breaking ground for new Defiance facility; anticipate 400 positions*
- b. Fulton County Economic Development Director
 - unemployment at 3.2% in Fulton County*
 - The labor market is very tight;-fear that new employees will change jobs frequently; interview skills will suffer due to online applications/interviews*
 - partnering with STEAM for camps*
 - Swanton Shake was a success. The district did a great job, students were very well prepared.*
 - NORED in Paulding for Windmill Farm*
- c. Henry County Economic Development Director
- d. Williams County Economic Development Director

- unemployment at 2.5% in Williams County
- Housing continues to be a focus – finding ways to finance housing developments to help with workforce.
- For In-Demand Jobs use social media to highlight information
- coordinated an event at Sauder Manufacturing for Williams, Defiance and Paulding County Impact 419 Groups. Approximately 40 students toured the facility and participated in soft skills/communication activities.
- created a short survey to connect Williams County employers to local schools. Data will be shared with Williams County Schools in early fall, and data will be updated quarterly.
- WEDCO and OMJ Job Fair at Holiday City; October 31st

e. Northwest State Community College

- Summer session starts 6/10/19
- working to ramp up camp offerings, with a goal to hold camps at district locations next year OACC will have money for job challenge and tech credit (micro credentials, building short-term credentials) dependent upon budget
- Construction management partnership in process

f. Four County Career Center

- Career signing day program implemented
- Bridge Program – job placement work in summer then continuation

g. STEAM

- “Soft Skills” terminology, consider using “Professional Skills”
- STEAM Day – recently held at ESC/NWOCA - highlight of great things happening in our schools, support of business/industry and legislators
- YouScience (handout) free service to schools that helps to connect businesses to students
- exploring Career Coach/BAC Liaison to be provided by NwoESC

7. Issues From the Council/Around the Table: NA

8. Next Meeting:

- a. Tuesday, September 10, 2019 at 8:00 a.m. at NwoESC (7:45 breakfast)

9. *Adjourn: A motion to adjourn the meeting of the NwoESC Business Advisory Council was made by Kermit Riehle and second by Jim Roach. Meeting adjourned at 9:11 a.m.