

Northwest Ohio ESC Business Advisory Council
Meeting Minutes
September 8, 2020
9:00 – 10:00 AM
Northwest Ohio ESC – 205 Nolan Parkway, Archbold OH
***breakfast available at 8:45**

X	Kerri Weir, Superintendent	NwoESC Superintendent/BAC Co-Chair	X	Homer Hendricks, NwoESC CFO/Treasurer	Secretary
	Michael Remer, Business-Education Liaison	NwoESC BAC Co-Chair		Eric Smola, Superintendent	Evergreen Local
X	Jerry Hayes, Director	Defiance County Economic Development	X	Angela Belcher, Superintendent	Fayette Local
X	Matt Gilroy, Director	Fulton County Economic Development		Keith Countryman, Superintendent	Hicksville Exempted Village
	April Welch, Director	Henry County Economic Development	X	Kelly Meyers, Superintendent	Holgate Local
X	Megan Hausch, Director	Williams County Economic Development	X	Richie Peters, Superintendent	Liberty Center Local
X	Michael Thomson, President	Northwest State Community College	X	James Wyse, Superintendent	Millcreek-West Unity Local
X	Tim Meister, Superintendent	Four County Career Center	X	Jamison Grime, Superintendent	Montpelier Exempted Village
X	John Mansel-Pleydell, Supervisor	NWOCA Instructional Services/STEAM	X	Erik Belcher, Superintendent	Napoleon Area City
X	Chad Rex, Director	NwoESC Technology /STEAM	X	William Hanak, Superintendent	North Central Local
X	Josh Clark, Director	NwoESC Curriculum/STEAM		Nicole Wells, Superintendent	Northeastern Local
X	Jayson Selgo, Superintendent	Archbold Area Local		Josh Biederstedt, Superintendent	Patrick Henry Local
X	Don Diglia, Superintendent	Ayersville Local	X	Ken Boyer, Interim Superintendent	Pettisville Local
X	Mark Rairigh, Superintendent	Bryan City		Ted Haselman, Superintendent	Pike-Delta-York Local
X	Steve Arnold, Superintendent	Central Local	X	Nate Johnson, Superintendent	Stryker Local
X	Bob Morton, Superintendent	Defiance City	X	Chris Lake, Superintendent	Swanton Local
	Kermit Riehle, Superintendent	Edgerton Local	X	Troy Armstrong, Superintendent	Wauseon Exempted Village
X	Anthony Stevens, Superintendent	Edon Northwest Local	X	Diana Savage, Assistant to Superintendent	Bryan City

*denotes item for membership vote

1. Call to Order and Introductions:

2. *NwoESC BAC Meeting Minutes Review and Approval

a. A motion to approve the minutes of the NwoESC Business Advisory Council meeting held on March 10, 2020 was made by *Nate Johnson* and second by *Troy Armstrong*. Motion passed.

3. *NwoESC BAC Guidelines/Plan FY21 – Review and Approval

- a. Overview of proposed changes
 - b. A motion to approve the NwOESC Business Advisory Council Plan for FY21 was made by *Richie Peters* and second by *Steve Arnold*. Motion passed.
4. Business and Education Spotlights – Mike Remer will coordinate for the year.
- a. Business Spotlight (Fulton County /Matt Gilroy):
 - i. Fulton County as arranged by Matt Gilroy-**Rudolph Libbe Group** was unable to attend.
 - b. Education Spotlight:
 - i. Jim Drewes and C.J. Pierce – Northwest State Community College – Project Alura
 - Project Alura is an app under development to connect potential employees with employers and businesses.
 - It is an attempt to combine classified ads with social networking.
 - A potential employee enters basic work related information along with a 15-second video and can select companies they are interested in learning more about.
 - Companies can see the potential employees interested in them and see if their background fits its need.
 - They have a long-term goal of connecting it to Ohio Means Jobs.
 - They are currently beta testing with human resources offices at local companies along with finding.
5. Defiance County Economic Development Director Updates and Information Sharing:
- Busy with business expansions such as Hillendale Farms and Johns Manville.
 - Funding assistance towards Harman Business Park.
 - Pushing for additional industrial spec buildings.
 - Carla Hinkle, Workforce Development Manager, is working with businesses while waiting to get back into schools.
 - The City of Defiance is looking at housing initiative.
6. Fulton County Economic Development Director Updates and Information Sharing:
- Unemployment reduced from 21% in March to 6.5% currently.
 - Employers are struggling to find employees with skills and desire.
 - Believe retirements will push faster, creating more job openings and opportunities.
 - Fulton County is also working on housing inventory.
 - Manufacturing and Construction are strong while hospitality and service areas have been weak.
 - Large retail is doing well with struggles for smaller “mom and pop” businesses.
 - Looking at conducting Manufacturing Days and shared Career Days will be virtual in spring 2021.
 - Shared concerns about what 2020 and 2021 graduates are doing, whether it is furthering education or entering the workplace.

7. Williams County Economic Development Director Updates and Information Sharing:
 - Working on smaller projects such as boutique stores in Bryan and a restaurant at the former Orchard Hills Country Club.
 - Discussed expansion of Pioneer Custom Molding.
 - Shared a new warehouse/distribution business is coming to West Unity.
 - Shared concerns about lack of business spec building along with hiring and housing challenges.
 - Companies are getting back to normal practices on hiring and internships.

8. Northwest State Community College Updates and Information Sharing:
 - Seeing increased headcount and FTE this fall over last year.
 - Currently open for face to face.
 - College Credit Plus (CCP) accounts for 85 students from 33 high schools with an average of 5.1 credit hours.
 - Also discussed the Trio grant to assist with 18-22 years old with certain demographics and the Adult 22+ grant from ODE
 - Will be conducting Discover NSCC on Saturday, November 7.

9. STEAM Updates and Information Sharing:
 - Had a very successful year.
 - Robotics equipment is going out to districts.
 - Slower expansion after the schools closed in the spring.

10. Next Meeting:
 - a. Tuesday, December 8, 2020 at 9:00 a.m. at NwOESC (8:45 breakfast)

11. *Adjourn: A motion to adjourn the meeting of the NwOESC Business Advisory Council was made by *James Wyse* and second by *Michael Thomson*. Meeting adjourned at 9:58 am.