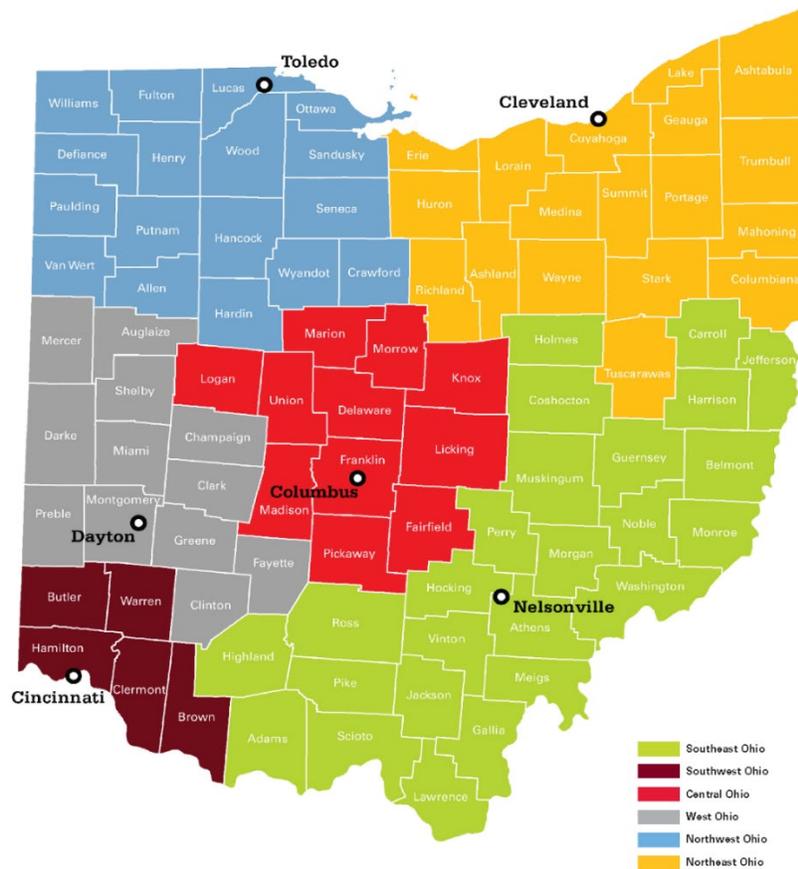




Business Advisory Councils

2024-25 Plan



Northwest Ohio ESC Business Advisory Council (NwOESC BAC)

List all member Districts Represented by the Business Advisory Council:

District	District Primary Contact	Primary Role	Primary Contact Email
Archbold Area Schools	Jayson Selgo	Superintendent	jselgo@archboldschools.org
Ayersville Local Schools	Brian Becher	Superintendent	Brian.becher@ayersvillepilots.org
Bryan City Schools	Mark Rairigh	Superintendent	mrairigh@bryanschools.net
Central Local Schools	Steve Arnold	Superintendent	steve.arnold@centrallocal.org
Defiance City Schools	Robert Morton	Superintendent	rmorton@defianceschools.net
Edgerton Local Schools	Ben Wilhelm	Superintendent	Bwilhelm@edgertonschools.org
Edon-NW Local Schools	Anthony Stevens	Superintendent	astevens@edon-nw.org
Evergreen Local Schools	Eric Smola	Superintendent	esmola@evgvikings.org
Fayette Local Schools	Angie Belcher	Superintendent	abelcher@fayettesch.org
Four County Career Center	Jeff Slattery	Superintendent	jslattery@fcanywhere.net
Hicksville Ex Village Schools	Keith Countryman	Superintendent	countrymank@hicksvilleschools.org
Holgate Local Schools	Jessica Schuette	Superintendent	jschuette@holgateschools.org
Liberty Center Local Schools	Richie Peters	Superintendent	rpeters@libertycenterschools.org
Millcreek-WU Local Schools	Steve Riley	Superintendent	sriley@hilltopcadets.org
Montpelier Ex Village Schools	Travis Lichty	Superintendent	tlichty@montpelier-k12.org
Napoleon Area City Schools	Erik Belcher	Superintendent	erik.belcher@napoleonareaschools.org
North Central Local Schools	Michael Bute	Superintendent	mbute@northcentralschool.org
Northeastern Local Schools	Nicole Wells	Superintendent	nwells@tinora.org
Patrick Henry Local Schools	Josh Biederstedt	Superintendent	jbiederstedt@phpatriots.org
Pettisville Local Schools	Josh Clark	Superintendent	jclark@pettisvilleschools.org
Pike-Delta-York Local Schools	Jon Burke	Superintendent	Jburke@pdys.org
Stryker Local Schools	Nate Johnson	Superintendent	njohnson@strykerpanthers.net
Swanton Local Schools	Chris Lake	Superintendent	chris.lake@swantonschools.org
Wauseon Ex Village Schools	Troy Armstrong	Superintendent	tarmstrong@wauseonindians.org

List business advisory council leads (both business and education). List industries represented on the business advisory council based on Ohio's Top Jobs classification. Include workforce boards, economic development, higher education, and community partners.

BAC Member Name	Position	Email Address	Industry
Kylie Ziegler	Administrative Assistant	kziegler@henrycountyed.com	Healthcare, Manufacturing, Farming, Construction, Service/Hospitality, Education
Jaclyn Herman	Assistant Director	jaclyn@williamscountyed.org	Healthcare, Manufacturing, Farming, Construction, Service/Hospitality, Education
Paige Wesche	Assistant Executive Director	paige@defiancecountyed.com	Healthcare, Manufacturing, Farming, Construction, Service/Hospitality, Education
Michael Remer	Business-Education Liaison/Co-Chair	Michael.remer@nwoesc.org	Education
Abby Lorenzen	CFO/BAC Secretary	Abby.lorenzen@nwoesc.org	Education/Finance
Chad Rex	Director	Chad.rex@nwoesc.org	Information Technology/STEAM Education
Andrew Hunter	Director/BAC Co-Chair	Andy.hunter@nwoesc.org	Professional Learning/STEAM Education
Ashley Epling	Executive Director	Ashley@williamscountyed.org	Healthcare, Manufacturing, Farming, Construction, Service/Hospitality, Education
Erika Willitzer	Executive Director	erika@defiancecountyed.com	Healthcare, Manufacturing, Farming, Construction, Service/Hospitality, Education
Jennifer Arps	Executive Director	jarps@henrycountyed.com	Healthcare, Manufacturing, Farming, Construction, Service/Hospitality, Education
Matthew Gilroy	Executive Director	matt@fcedc-ohio.com	Healthcare, Manufacturing, Farming, Construction, Service/Hospitality, Education
Katie Huiskens	Director of Operations & Strategic Initiatives	Kate@fcedc-ohio.com	Healthcare, Manufacturing, Farming, Construction, Service/Hospitality, Education
Tori Atkinson	Executive Director/AMC	tatkinson@northweststate.edu	Manufacturing/Higher Education
Jim Drewes	Director	jdrewes@northweststate.edu	Higher Education
LuAnn Cooke	NW Ohio Regional Liaison	Luanne.Cooke@governor.ohio.gov	Government
Todd Hernandez	President	thernandez@northweststate.edu	Higher Education
James Hoops	House District 81 Representative	jim.hoops@ohiohouse.gov	Government

Angie Belcher	Superintendent	abelcher@fayettesch.org	Education
Anthony Stevens	Superintendent	astevens@edon-nw.org	Education
Brian Becher	Superintendent	Brian.becher@ayersvillepilots.org	Education
Chris Lake	Superintendent	chris.lake@swantonschools.org	Education
Eric Smola	Superintendent	esmola@evgvikings.org	Education
Erik Belcher	Superintendent	erik.belcher@napoleonareaschools.org	Education
Steve Riley	Superintendent	sriley@hilltopcadets.org	Education
Travis Lichty	Superintendent	tlichty@montpelier-k12.org	Education
Jayson Selgo	Superintendent	jselgo@archboldschools.org	Education
Jeff Slattery	Superintendent	jslattery@fcanywhere.net	Vocational Education
Jessica Schuette	Superintendent	jschuette@holgateschools.org	Education
Jon Burke	Superintendent	Jburke@pdys.org	Education
Josh Biederstedt	Superintendent	jbiederstedt@phpatriots.org	Education
Josh Clark	Superintendent	jclark@pettisvilleschools.org	Education
Keith Countryman	Superintendent	countrymank@hicksvilleschools.org	Education
Ben Wilhelm	Superintendent	bwilhelm@edgertonschools.org	Education
Mark Rairigh	Superintendent	mrairigh@bryanschools.net	Education
Michael Bute	Superintendent	mbute@northcentralschool.org	Education
Nate Johnson	Superintendent	njohnson@strykerpanthers.net	Education
Nicole Wells	Superintendent	nwells@tinora.org	Education
Richie Peters	Superintendent	rpeters@libertycenterschools.org	Education
Robert Morton	Superintendent	rmorton@defianceschools.net	Education

Steve Arnold	Superintendent	steve.arnold@centrallocal.org	Education
Troy Armstrong	Superintendent	tarmstrong@wauseonindians.org	Education
Kerri Weir	Superintendent/Co-Chair	Kerri.Weir@nwoesc.org	Education
Tod Hug	Executive Director	hug@nwoca.org	Information Technology/Education
John Mansel-Pleydell	Supervisor	mpleydell@nwoca.org	Information Technology/STEAM Education/Manufacturing

NORTHWEST OHIO EDUCATIONAL SERVICE CENTER (“NWOESC”) BUSINESS ADVISORY COUNCIL (“BAC) GUIDELINES

NWOESC is required to appoint a business advisory council, in accordance with Ohio Revised Code sections 3313.82 and 3313.821. The following guidelines shall govern the administration and operation of the BAC.

BAC Composition

The BAC shall be composed of the following persons:

- The Superintendent of the NWOESC;
- The Economic Development Directors from each of Defiance, Fulton, Henry, and Williams Counties;
- The Superintendent of School for each School District passing a resolution indicating that it has elected to have the NWOESC BAC serve as its BAC;
- The Superintendent from Four County Career Center;
- A representative from Northwest State Community College, as selected by the President or Dean of Academic Affairs.
- Up to three (3) representatives from the NWOESC/NWOCA STEAM panel, as selected by the NWOESC Superintendent.
- Up to two (2) representatives for the Advanced Manufacturing Consortium (AMC), as selected by the NWOESC Superintendent.

The Superintendent of the NWOESC or designee shall serve as chairperson of the BAC and shall further serve as the contact point for the BAC. The CFO/Treasurer of the NWOESC or designee shall serve as the Secretary of the BAC.

The composition of the NWOESC may be adjusted by the NWOESC Board of Education, upon recommendation of a majority vote of the BAC.

Council appointees shall serve on an on-going basis, unless the composition is altered by the NWOESC in the manner described above.

Members of the Ohio Legislature representative of our Northwest Ohio area are considered standing members and will be encouraged to attend meetings as their schedule allows.

BAC Meetings

The BAC shall meet Quarterly at the NwoOESC. These meetings shall occur in conjunction with the NwoOESC Superintendents meetings in September, December, March, and May. Off-site meetings may be scheduled at businesses and districts to tour programs and facilities that will enhance the work of the BAC.

Meetings of the BAC shall be governed by, and conducted in accordance with, the Ohio Sunshine Laws. Notice of all meetings shall be made by the Superintendent of the NwoOESC in the same manner as notification of meetings of the NwoOESC. The NwoOESC shall be responsible for taking and maintaining the minutes of the BAC.

Schedule of Meetings

Quarter 1 Meeting: September 17, 2024	Quarter 2: December 17, 2024
Quarter 3 Meeting: March 11, 2025	Quarter 4: May 13, 2025

NwoOESC BAC Vision:

A well-prepared workforce that contributes to the economic growth and development and improved quality of life throughout the Northwest Ohio region.

NwoOESC BAC Mission:

The mission of the Northwest Ohio BAC is to bring together on a regional level the leaders in business, education and government to advise, support and enhance the awareness, instruction and experiences students are provided in striving to gain relevant, in-demand job skills as part of their preparation for future career success.

BAC Duties/Plan:

The BAC shall develop a plan by which it will report to and/or advise the local school districts of those matters addressed by Ohio Revised Code section 3313.81, which may include but not be limited to:

1. The schedule of required joint meetings.
2. A schedule of additional meetings of the business advisory council or of council subcommittees.
 - a. To be determined as needed
3. Data analysis or other information that describes changes in the economy and job market, the types of employment in which future jobs are most likely to be available, and student skills or deficiencies and other information that informs the plan.
 - a. Regular updates from County Economic Development Directors will inform the work and discussion of the NwoOESC BAC

4. Ongoing assessment, based on data analysis that helps inform business community needs as well as students' educational needs.
 - a. Data and statistics are available on the respective County Economic Development/CIC websites.
 - i. Defiance: <https://www.defiancecountyed.com/>
 - ii. Fulton: <https://fcedc-ohio.com/>
 - iii. Henry: <https://henrycountyed.com/>
 - iv. Williams: <https://wedco.info/>
 - b. Periodic surveys will be used to collect information on activities related to three quality practices: Developing Professional Skills for Future Careers, Building Partnerships, and Coordinating Experiences. Survey data will be used to enhance meeting impact and effectiveness.
5. A schedule and description of events, activities or programs conducted by the business advisory council to address the identified business or student needs. Initiatives include:
 - a. Business Spotlights at each meeting – an opportunity for area businesses to share information related to operations, challenges, and successes as partnerships are strengthened with education; 4 per year.
 - b. Education Spotlights at each meeting – an opportunity for education to share practices and initiatives designed to bring awareness, experiences, instruction to students as they prepare for future career success; 4 per year.
 - c. Economic Development/CIC Executive Director updates at each meeting – an opportunity for each county director to provide information and updates to connect business and education stakeholders.
 - d. Membership updates from Northwest State Community College, Four County Career Center, NWOCA/STEAM, Advanced Manufacturing Consortium, K-12 Districts, and Legislative as applicable
 - e. Ongoing sharing of information among NwoESC BAC members at each meeting; email distribution list maintained by NwoESC.
 - f. NwoESC BAC Liaison – Investment in personnel to support regional endeavors and further education/business linkages.
 - g. Educators' Boot Camp – A shared initiative with the goal of enhancing the future workforce by inspiring educators as well as building education/business and industry connections. The Bootcamp experience provides educators in-depth learning opportunities with area businesses and promotes classroom application of learned skills. The Bootcamp experience also affords business leaders valuable insights into the education arena and opens doors for further collaborative efforts.
 - i. Educator Boot Camps have been offered in June 2022, 2023, and 2024.
 - h. AMC Collaboration Expansion to impact students: Work-based Learning, Skills Gap Challenges, and Talent Pipeline efforts. Career Tree Program pilot.
 - i. Explore other programs and initiative that would have a direct student impact such as YouScience and Amazing Shake expansion.
6. Fostering collaboration, beyond the Council, among business, labor, and education personnel.
 - a. Spotlights bring in a variety of personnel - ongoing opportunities for career tech, community college, STEAM representatives, AMC representatives, school districts and economic development directors to collaborate.

- b. The Plus One initiative will be implemented in FY25, with membership encouraged to bring a community business member or district education personnel who could contribute to and benefit from meeting participation.

Once established the Plan will be filed with the Ohio Department of Education.

No later than March 1st of each year following the institution of the BAC, the BAC, in conjunction with the local school districts utilizing the NwoESC BAC as its statutorily required BAC, shall issue a joint statement describing the way the BAC and school district have fulfilled its responsibilities. The way that statement is published shall be determined by the BAC and the local school district.

Business advisory councils operate under three quality practices:

- **Develop Professional Skills for Future Careers**
- **Build Partnerships**
- **Coordinate Experiences.**

Description of NwoESC BAC Activities for 2024-25 that align to the quality practices:

<p>Educator Bootcamp Experience – Development of Professional Skills for Future Careers; Building Partnerships</p>
<p>In June 2024, the NwoESC hosted its third annual Educator Bootcamp in collaboration with the economic development directors of Henry, Fulton, and Williams Counties. This weeklong event offered area educators the opportunity to tour select local businesses in the region to better understand the opportunities and needs present in our own backyard. Participants then returned to present some of their takeaways and ideas on how they might incorporate what they learned into their curriculum. Through Ashland University and with support from the Lieutenant Governor’s office, educators were able to earn college credit. The event was a resounding success, with our students emerging as the real winners as they will now have increased exposure to opportunities as relationships between area businesses and educators continue to flourish. Another Bootcamp is being planned for the Summer of 2025. We plan to continue this effort and expand to increase the number of participating businesses, and the number of educators who take advantage of the program. *Defiance County provides a different option for Educators to connect and learn from regional businesses.</p>
<p>What collaborative action steps are required to facilitate achieving outcomes?</p> <p>To make this event happen there is a lot of coordination between the NwoESC, the four-county economic development offices, businesses in the area, Ashland University, and school districts. It is an event that requires a lot of discussion, conversation of best practices, and detailed planning to make this successful.</p>
<p>List all districts impacted.</p> <p>June 2025: TBD – Potential for: Archbold Area Schools, Ayersville Local Schools, Bryan City Schools, Central Local Schools, Defiance City Schools, Edgerton Local Schools, Edon-NW Local Schools, Evergreen Local Schools, Fayette Local Schools, Four County Career Center, Hicksville Ex Village Schools, Holgate Local Schools, Liberty Center Local Schools, Millcreek-WU Local Schools, Montpelier Ex Village Schools, Napoleon Area City Schools, North Central Local Schools, Northeastern Local Schools, Patrick Henry Local Schools, Pettisville Local Schools, Pike-Delta-York Local Schools, Stryker Local Schools, Swanton Local Schools, Wauseon Ex Village Schools</p>
<p>List all businesses involved.</p> <p>June 2024 - Miller Brother Construction, Sauder Woodworking, Sauder Manufacturing, Worthington Steel, Fulton County Health Center, Wauseon Machine, Haas Door, Automatic Feed, Napoleon Machine, Dental Excellence, The Gerken Companies, City of Napoleon, Campbell Soup Company, Silgan Containers, Wieland Chase, Pioneer Industrial Systems, Parkway, L.E. Smith, Tru Fast</p> <p>June 2025 - TBD</p>
<p>List all related timelines for each phase of plan development and associated deadlines.</p> <p>On-going planning throughout the 2024-25 school year by the Bootcamp committee; with the Bootcamp being offered in early June 2025</p>

List the resources needed for implementation (funding, workforce, tools, etc.).

It takes support from businesses in each county, workforce from the NwOESC, each of the four-county economic development offices, support from Ashland University, and buy-in from teachers to make it happen.

Identify any challenges that may impact this plan. How will the business advisory council overcome these challenges?

The biggest challenges are time, money, and workforce. We are constantly looking at best practices, surveying participant responses, and open to ideas and suggestions to make the event better and more successful for educators and businesses alike.

Identify existing data and set measurable outcomes to achieve a plan. If data is unavailable, identify steps being taken to acquire this data.

We survey participants on the power and impact of the boot camps. We also have them provide presentations that they can actionably show how they will utilize this information in their classrooms when they return to school.

Quarterly Spotlights of Regional Education and Business Initiatives and Collaborations – Building Partnerships

Business and Education Spotlights at each BAC quarterly meeting continue to be an integral part of our BAC. Business spotlights provide opportunity for area businesses and to share information related to operations, challenges, and successes as partnerships are strengthened with education. Education spotlights provide opportunity for education entities to share practices and initiatives designed to bring awareness, experiences, and instruction to students as they prepare for future career success.

What collaborative action steps are required to facilitate achieving outcomes?

Mike Remer, Business-Education Liaison, and Andy Hunter, Director/Co-Chair, coordinate our quarterly Business and Education Spotlights with assistance from the county Economic Development Directors. A focus on off-site meeting is being implemented during the 2024-25 school year to experience firsthand area business operations and school programs.

List all districts impacted.

Archbold Area Schools, Ayersville Local Schools, Bryan City Schools, Central Local Schools, Defiance City Schools, Edgerton Local Schools, Edon-NW Local Schools, Evergreen Local Schools, Fayette Local Schools, Four County Career Center, Hicksville Ex Village Schools, Holgate Local Schools, Liberty Center Local Schools, Millcreek-WU Local Schools, Montpelier Ex Village Schools, Napoleon Area City Schools, North Central Local Schools, Northeastern Local Schools, Patrick Henry Local Schools, Pettisville Local Schools, Pike-Delta-York Local Schools, Stryker Local Schools, Swanton Local Schools, Wauseon Ex Village Schools

List all spotlights (include businesses as applicable):

2019 through present:

1. STEAM Coalition updates – NwOESC and NWOCA
2. Worthington Industries presentation
3. Mike Tisovic, CEO of Chase Brass
4. Niki Mosier, Director of Human Capital of Spangler Candy
5. Peter Beck, CEO of Automatic Feed
6. Pam Mohler, NW Ohio Skilled Trades
7. Matt Gilroy - Amazing Shake; Fulton County implementation
8. Larry Freshour – NwOESC/Stryker Local Schools – Career and Employability district initiative
9. Doug Lange – North Star Steel
10. Jim Drewes and C.J. Pierce – Northwest State Community College – Project Alura
11. Cara Leininger – OhioMeansJobs|Fulton County Coordinator
12. Nathan Keel and Veronica Arthur - Bryan City Schools; unique Workforce Development programming
13. Brian Feeney and Beth Behrman -ALG Health Business model in response to COVID 19
14. The Gerken Companies - Alan C. Bostelman, Workforce Development/Marketing Coordinator; workforce opportunities

15. Karlee Badenhop and Grace Schnitkey - Four County Career Center; Early Job Placement Program
16. John Mansel-Pleydell – M. ED NWOCA - Professional Learning Group Supervisor; STEAM Coalition, Career Champions List, and Advanced Manufacturing Consortium; Direct activity with coding/programming
17. Dr. Todd Hernandez - President/ CEO at Northwest State Community College; Strategic plan; new programs in Agribusiness, Skilled Trades, Entrepreneurial and Marketing certificates; expanded scholarship opportunities.
18. Holgate Local Schools Adulting 101 class; Instructor Cheryl Sonnenberg and several high school students provided an overview and highlighted partnership with business partner Martha Gebers, Employment Manager from Sauder Woodworking
19. Bill and Stephanie Lammers – Defiance County Dream Center; “Uncover your purpose – Unleash your potential.
20. Bob Morton – Defiance City Schools Superintendent: How DCS partnered with the Dream Center to graduate “at-risk” students.
21. Tony Nighswander – Vice President, APT Manufacturing Solutions; How ATP has grown and what they have learned from their long-term partnership with Hicksville Schools.

22. Jeff Slattery – Principal, Hicksville High School; Best practice sharing about how to partner with local business leaders and win big with student engagement.
23. Kim Edwards - HR VP & Renee Patterson, HR Director – The Gerken Companies; Careers available to area students immediately upon graduation.
24. Nate Johnson – Superintendent, Stryker Local Schools – Hosted our meeting and had his students demonstrate their Elementary STEAM and HS AgTech Center capabilities and partnerships with local business leaders.
25. City of Defiance Fire Chief Bill Wilkins, Fire/EMT Tyler Flory and Austin Serna, Representatives from Congresswoman Marci Kaptur’s Office regarding proposed Fire Station Project.
26. Northwest State Community College - Workforce Upskilling and Youth Opportunities – Jim Drewes, VP of Workforce Development. Jim Drewes shared information regarding Northwest State Community College and various programs impacting youth and workforce.
27. Four County Career Center; Jeff Slattery shared about his transition to the Superintendent position and reviewed several programs at Four County including satellite programs, CBI, and adult education.
28. Foertmeyer & Sons Greenhouse; Mark Foertmeyer - Founder/Owner and Lyndsey Rico, Head Grower shared their unique business model. This includes school fundraisers and moving to an online sales platform. They also developed online education modules related to plants and business operations.
29. Career Coach and Education/Business Liaison, Mike Remer from NWOESC shared about the immersive mural project that was recently completed in the Swanton Middle School Career Center. He presented how this project will have a positive impact on workforce readiness for our region. Mr. Remer also discussed how it could be replicated in other schools.
30. Conrad Winkler, President of North Star BlueScope Steel, reviewed his current business outlook including how they view their workforce and culture built around people as a competitive advantage. He was joined by HR Manager, John Schwartz. Mr. Winkler discussed the different work pathways they have developed for their employees along with the associated businesses that are partnered nearby.
31. Dr. Todd Hernandez of Northwest State Community College reviewed the State of the College Address including NSCC being named the number one community college in Ohio. He discussed the Elevate Northwest Ohio initiative and announced CCP Program Textbook Scholarships funded for \$160,000. Jim Drewes shared about Individual Micro-credential Assistance Program funding. Tori Atkinson updated on the AMC subcommittee to support connections between high school students and manufacturing employers. She also presented about AMC Good Jobs and AMC Ohio ISP Grants.
32. Dawn Bailey, Toledo Zoo & Aquarium Director of Community Affairs, shared facts about the zoo’s business operations and workforce. She presented about custom training solutions and their Tech Credit program which provides on the job training for staff allowing for them to move to new positions.
33. Laura Mears - Wapakoneta Schools Career Counselor, virtually discussed the Wapakoneta Internship Networking (WIN) program. Starting in 2020 with 13 students, they now have 74 students in the program.
34. Steve Frazier - Piping Industry Training Center Retired Pipe Fitter: Curriculum Specialist and Instructor - Northwest Ohio Piping Industry shared the information he presents to local 8th graders including benefits and wages currently earned in 17 skilled trades (Journeyman). He discussed the Training Center located in Northwood Ohio offering a five-year program available to adults possessing a HS diploma and results of a General Aptitude Test given by the Center.
35. Pamala Mohler - Discussing her new role at Future Plans, a non-profit organization finding gaps in workforce development and education in rural areas of NW Ohio
36. Dr. Todd Hernandez and NSCC Staff - Innovation in Early Childhood Education and Graphic Design and other NSCC program highlights

List all related timelines for each phase of plan development and associated deadlines.

On-going throughout the 2024-25 school year.

List the resources are needed for implementation (funding, workforce, tools, etc.).

Time; coordination

Identify any challenges that may impact this plan. How will the business advisory council overcome these challenges?

Working to get a good variety and mix of Business and Education spotlights; Including both large and small business owners; moving the BAC meeting offsite to visit a business or school has proven beneficial but has some logistical challenges. There is no funding in place to support the work needed for coordination. NWOESC funds a position at .5 FTE (Business-Education Liaison) to assist.

Identify existing data and set measurable outcomes to achieve the plan. If data is unavailable, identify steps being taken to acquire this data.

Complete at least 8 spotlights per year. Incorporate on-site visits to businesses and districts throughout the region.

Advanced Manufacturing Consortium - Expansion of Collaboration - Building Partnerships, Coordinating Activities

The Advanced Manufacturing Consortium (AMC) is an employer-driven sector partnership that strives to bring together stakeholders within the manufacturing industry. Through collaboration with manufacturers, K-12, higher education, private, government, and economic agencies, the AMC serves as the voice of manufacturing in Northwest Ohio. The AMC's mission is to provide an efficient and effective network with proven solutions to manufacturing's most challenging issues. Industry Sector Partnerships are a proven workforce development strategy that puts employers in the driver's seat and have demonstrated effectiveness across the country. Manufacturers within a regional labor market work together to influence alignment around common solutions with education and training, economic and workforce development, and community organizations. Collaboration between the NWOESC BAC and the Advanced Manufacturing Consortium (AMC) got off the ground in 2023. Recently, the AMC organized a subcommittee inclusive of NWOESC BAC members to further support communication and collaboration in joint efforts, such as the Career Tree Project initiative.

What collaborative action steps are required to facilitate achieving outcomes?

The NWOESC BAC will prioritize AMC initiatives that have a direct impact on students: WORK-BASED LEARNING - develop work-based learning opportunities for prospective employees and students. SKILLS GAP CHALLENGES – short and long-term solutions to the emerging skills gap issue. TALENT PIPELINE – working to improve or establish career pathways that support needs regionally.

The NWOESC BAC will recruit and provide representation onto AMC subcommittees that support the Good Jobs Challenge Grant, Pre-apprenticeship Development, Internships, etc. with the goal of leveraging increased student participation and access to employment opportunities/pathways.

The NWOESC BAC will collaborate with AMC to offer expanded educator training/series on awareness of businesses in our region, opportunities for students, and curricular and professional skills development.

The NWOESC BAC will support the Career Tree Project development and implementation.

List all districts impacted.

Archbold Area Schools, Ayersville Local Schools, Bryan City Schools, Central Local Schools, Defiance City Schools, Edgerton Local Schools, Edon-NW Local Schools, Evergreen Local Schools, Fayette Local Schools, Four County Career Center, Hicksville Ex Village Schools, Holgate Local Schools, Liberty Center Local Schools, Millcreek-WU Local Schools, Montpelier Ex Village Schools, Napoleon Area City Schools, North Central Local Schools, Northeastern Local Schools, Patrick Henry Local Schools, Pettisville Local Schools, Pike-Delta-York Local Schools, Stryker Local Schools, Swanton Local Schools, Wauseon Ex Village Schools

List all businesses involved.

Current List: Allied Molded Products, Haas Door, Spangler Candy, Pioneer Industrial Systems, Sauder, Wieland Chase, Powertrain Plastics, Worthington Industries, North Star BlueScope, Napoleon/Lynx, Creative Liquid Coatings, Automatic Feed Company, Northern Buckeye Education Council, Ohio Means Jobs Fulton County, Northwest State Community College

Additional may join.

List all related timelines for each phase of plan development and associated deadlines.

Career Tree Project – Rolled out in March 2024 with planning team. A ten-day curriculum is being built with a focus on 7th and 8th graders exposure to Advanced Manufacturing pathways.

List the resources are needed for implementation (funding, workforce, tools, etc.).

Time, facility, staff/participants

Identify any challenges that may impact this plan. How will the business advisory council overcome these challenges?

The AMC has so much to offer. Discussion is needed on how the BAC can effectively promote opportunities here in NW Ohio that districts can implement. How can we overcome challenges regarding time and resources?

Identify existing [data](#) and set measurable outcomes to achieve the plan. If data is unavailable, identify steps being taken to acquire this data.

AMC grants will collect the metrics needed for their reporting. Participation in subcommittees will be measured by attendance. Training will capture number of educators attending/participating.